



From H. Ball, Winnipeg, Man.—I am an owner of a Pearson Nailer and it is a complete success, especially this time of the year. I want to know what they will cost to agents, as I believe I can sell them here like hot cakes.

From Albert Heinz, Chelan Falls Wash.—I finally received the Nailing Machine and am well pleased with it. I think I will want quite a few of them this spring, as the carpenters here don't know that there is such a thing made.

From John G. Most, Martland, Neb.—I would like to get the agency for your Nailing Machine at this place. I have the only Nailer in this county and it is one of the best things there is going, I think.

10,000

SHINGLES

Nailed in 10 hours with a PEARSON NAILER is the experience of Mr. Connell:

"** The Nailer more than meets my expectations, and has more than paid for itself on one job of thirty thousand shingles. With my boy of fifteen years of age, I carried up and put on ten thousand shingles in one day of ten hours. Would not take \$10.00 for it if I could not get another. * * *

P. M. Connell,
Greeley, Neb.

Your experience should be just as good.

COLD WEATHER TROUBLES

IN SHINGLING OVERCOME BY

PEARSON'S NAILER

for it works as well in one season as another. Wear your gloves or mittens and (with it) drive more nails than you ever did. Quit using your mouth as a nail pouch.

PEARSON NAILERS

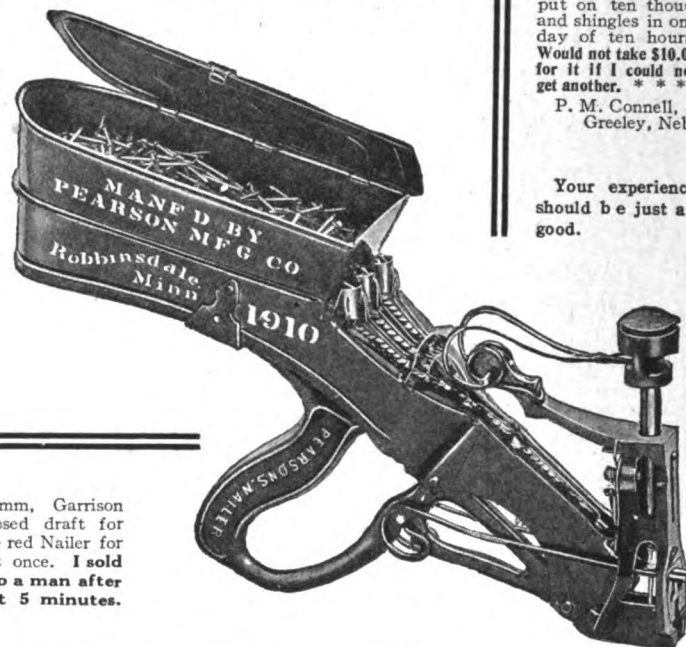
ARE MADE IN TWO SIZES.

The Blue Nailer is for common 3d No. 14 wire nails and the Red Nailer is for the galvanized 3d, No. 13, 1¼-in. wire nails.

If you cannot get it from your dealer, order from us direct, being careful to state the nailer wanted, according to the kind of nail to be used.

\$5.00 each express prepaid. Money cheerfully returned if Nailer is not as represented. Write for Circular "N."

PEARSON MFG. CO.
Robbinsdale, Minn.



From Robert Christopherson, Sioux City, Iowa.—I have one of your Pearsons Improved Nailers and can recommend it very highly,

From John Miller, Wauwatosa, Wis.—I have received the Nailer some time ago; am well satisfied with it.

From Geo. H. Moore, Chatfield, Minn.—I have one of your Nailers and I would not do without it. Please find enclosed 40c for new plunger. I got this Nailer about a year ago.

From C. F. Sommercom, South Byron, Wis.—I bought a Pearson Improved Nailer of you and it proved to do such a grand work so I am going to get another one of them. They can be used to good advantage.

From J. G. Grimm, Garrison Iowa.—Find enclosed draft for another Nailer, the red Nailer for gal. nails; send at once. I sold the other Nailer to a man after he tried it about 5 minutes.

Carry the Nails in A PEARSON NAILER

And Do Your Shingling Easier and Quicker than in the old way

Thousands of Carpenters and Contractors are now using this Nailer with most satisfactory results. They like Pearson's Nailer because it is light and strong; because the nails can be dumped into it any old way, and they will always drop automatically

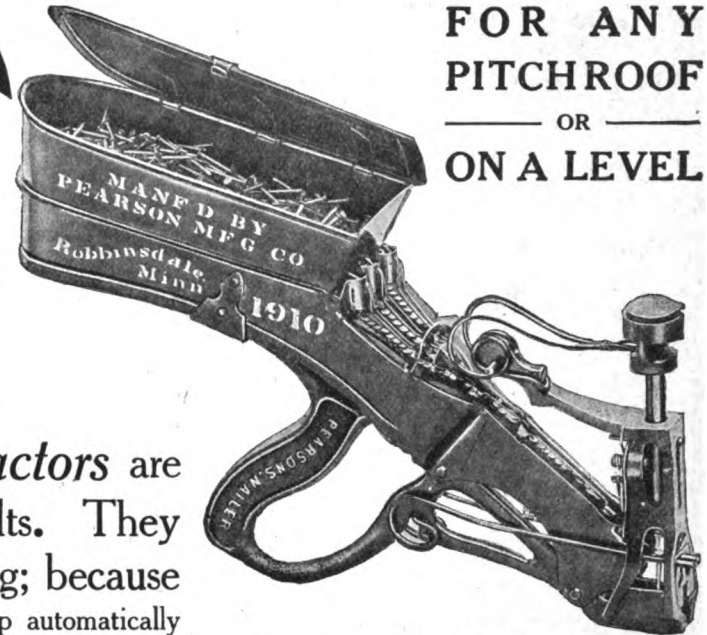
into place, ready to be driven in with the hammer; because it does away with that old, unsanitary way of carrying the nails in the mouth; because more nails can be driven with it in a shorter time; because the operator can wear gloves or mittens when shingling, and because a Pearson Nailer will pay for itself on one fair sized job.

Pearson's Nailers are made in two sizes, the Blue Nailer is for common 3d No. 14 wire nails and the Red Nailer is for Galvanized 3d No. 13, 1 1/4 in. wire nails.

Order one now, stating Nailer wanted. You are taking no risk, for we refund your money if not satisfied after a trial. Price \$5.00 each, and **we will pay express charges if ordered now**, before our big spring rush sets in.

Write for circular "N" and use a Nailer on your next job of shingling.

FOR ANY
PITCHROOF
— OR —
ON A LEVEL



Pearson Manufacturing Co.,

Robbinsdale,
Minn.